

## Santa Rosa Marketing Meeting

**When:** Every Tuesday from 8:30 am to 9:30 am. Doors open at 8:00 am. Breakfast by Sally Tomatoes. The best tour breakfast in the County. Flyers are placed on the Flyer Table only at the back of the room!

Agents are requested to be in person to pitch their listing. We do not tour together, but go out individually. Broker tour hours are 9:30 am to 3:30 pm. Agents do not need to be at the home being toured.

**Cost:** Seven dollars (cash only) or our punch card (buy one with cash credit card or check—\$91 for thirteen meetings) gets you in for great networking and marketing of your broker tour houses. Haves & Wants and a yummy breakfast provided by world-famous(or at least locally famous) Sally tomatoes!

**Where:** The Santa Rosa Vet's Hall at 1351 Maple Ave. Right across from the fairgrounds—look for the NorBAR directional signs.

**Who:** Guest speaker and ideas should be sent to John Duran – <http://jduranrealtor@outlook.com>. Monthly sponsorship questions should be sent to Juan Nieto – <http://jnieto@cbnorcal.com>.

**How:** Tour should be broker-loaded no later than 12 pm Monday or submitted to BAREIS by 12 noon on Monday before the tour. To enter a listing for the broker tour, the listing must already be entered and live on the MLS database. Click on listings, select View/revise your listings, click on the icon (pen and notepad) next to the listing number and select broker tour dates from the revise listing screen. Enter appropriate date and information and then click on "Submit". To check to make sure that tour was scheduled correctly, click on Search, Broker Tours, enter the appropriate date, County and area and then click on "Submit". The listing should appear in the search results.

**Haves & Wants:** To get onto the chapter email list and receive the Haves & Wants along with other upcoming speakers and event news, email [info@NorthBayrealtors.org](mailto:info@NorthBayrealtors.org).

### **Upcoming Dark/No Meeting Days:**

We will not meet on the following Tuesdays:  
May 29, July 3, September 4, November 20,  
December 25, and January 1, 2019

**Listings can only appear on tour once every 90 days or with a 10% Price reduction.**